

## PROXY AND VOTING INSTRUCTIONS

I/We \_\_\_\_\_

(Name of shareholder(s))

\_\_\_\_\_  
(Address and telephone number in the event of inquiries)

hereby appoint \_\_\_\_\_, \_\_\_\_\_ to represent me/us at the Annual General Meeting of ZUMTOBEL AG on 26 July 2013, at 10 am in Dornbirn and to exercise my/our voting rights.

Furthermore, I/we instruct him/her to exercise or arrange for the exercise of my/our voting rights as follows:

Agenda point		In favour	Against	Abstention
2:	Use of profit for the 2012/2013 financial year	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3:	Release of the Management Board and Supervisory Board from liability	<input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/>
4:	Remuneration of the Supervisory Board for the 2013/2014 financial year	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5:	Election of the auditor for the 2013/2014 financial year	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

If I/we have not issued any instructions (also for individual points on the agenda), the proxy is free to exercise my/our voting rights at his/her discretion.

\_\_\_\_\_ on \_\_\_\_\_ 2013 \_\_\_\_\_  
Place Date Signature/for companies, authorised signature